(1/26/1998)

FEDERAL BUREAU OF INVESTIGATION

Precedence: ROUTINE **Date:** 01/25/1999

To: Houston **Attn:** SA [redacted] b6 b7C
Corpus Christi RA

From: Savannah ITC
Investigative Information Services Center (IISC)
Contact: [redacted]

Approved By: [redacted]

Drafted By: [redacted]

Case ID #: 249A-HO-45237-149 (Pending)

pg 26, 27, 28, 29, 30, 31, 32, 33, 34, 38, 39, 40, 41, 42, 43, 72, 126, 128 (NPA) b6 b7C b7E

Title: KOCH INDUSTRIES, INC.
KOCH REFINING COMPANY
SITC RECORD NOS. 131016-131017

Synopsis: To report results of request submitted to Savannah ITC.

Enclosures: IISC database printouts are maintained in the OO case file.

Details: **IISC DATABASE PRINTOUTS HAVE BEEN SENT TO THE REQUESTER AND WILL BE MAINTAINED AS PERMANENT FILE MATERIAL IN THE OO CASE FILE.**

Two copies of a reply form are being submitted with database printouts. It is requested that you record the accomplishments of this request on these forms, return one copy to the SITC, and maintain one copy as a serial in your case file.

Corporate and financial information is attached on KOCH INDUSTRIES, 4111 E 37th St N, Wichita, KS, KOCH REFINING in TX, and other subsidiaries of KOCH INDUSTRIES. Not all information was printed due to the volume of records located.

LEAD (s):

Set Lead 1:

HOUSTON

AT CORPUS CHRISTI, TX

Complete and return Reply Form to **Savannah ITC**.

THIS IS PERMANENT FILE MATERIAL AND IS TO BE MAINTAINED IN THE OO CASE FILE.

[redacted] b6 b7C

** rec'd CCRA 1/28/99 [redacted]

CASE FILE COPY

249A-HO-45237-149

THE MATADOR CATTLE COMPANY
State: DELAWARE
% Owned: 100

MINNESOTA PIPE LINE COMPANY
State: DELAWARE
% Owned: 60

QUIVIRA GAS COMPANY
State: KANSAS
% Owned: 100

SARACEN ENERGY, S.A.
State: ALL OTHERS
% Owned: 100

SOUTH SASKATCHEWAN PIPE LINE CO
State: DELAWARE
% Owned: 20

SOUTHWEST PIPE LINE COMPANY
State: DELAWARE
% Owned: 100

Tax Year: 1996

State Tax ID: 014804842277

Officers and Directors:

KOCH, C G
CHAIRMAN OF THE BOARD
(BOTH OFFICER AND DIRECTOR)
4111 EAST 37TH STREET NORTH
WICHITA, KANSAS 67220

KOCH, DAVID H
EXECUTIVE VICE PRESIDENT
(BOTH OFFICER AND DIRECTOR)
4111 EAST 37TH STREET NORTH
WICHITA, KANSAS 67220

HANNA, W W
PRESIDENT
(BOTH OFFICER AND DIRECTOR)
4111 EAST 37TH STREET NORTH
WICHITA, KANSAS 67220

MARKEL, F L
SENIOR VICE PRESIDENT
(BOTH OFFICER AND DIRECTOR)
4111 EAST 37TH STREET NORTH
WICHITA, KANSAS 67220

BROOKS, PAUL W

LEVEL 1 - 3 OF 5 REPORTS

Copyright 1998 American Business Information
ABI US Business Directory

KOCH INDUSTRIES INC
PO BOX 2256
WICHITA, KS 67201-2256 UNITED STATES
TEL: 316-828-5500 FAX: 316-832-5950
ABI-NO: 004609327

COUNTY: 20173 SEDGWICK

POPULATION: 250,000 - 499,999 EE

CARRIER-CODE: B088

PRI-SIC: 131101 OIL & GAS PRODUCERS

2ND-SIC: 291101 OIL REFINERS (MANUFACTURERS)
308902 PLASTICS & PLASTIC PRODUCTS (MFRS)
289905 CHEMICALS-MANUFACTURERS
355909 SPECIAL MACHINE-MANUFACTURERS

LOC-SALES: UNKNOWN LL

PAR-SALES: 1,000,000,000 PLUS KK

LOC-EMPLOYEES: 2700

PAR-EMPLOYEES: 13000

BUSINESS-ORG: FIRM

EXECUTIVES: CHARLES KOCH, CEO
CHARLES KOCH, CHAIRMAN
BILL R CAFFEY, EXEC VICE PRESIDENT
RICHARD H FINK, EXEC VICE PRESIDENT
DAVID H KOCH, EXEC VICE PRESIDENT
DEAN E WATSON, VICE PRESIDENT
PAUL R WHEELER, VICE PRESIDENT
BILL R CAFFEY, DIRECTOR
RICHARD H FINK, DIRECTOR

ADDRESS: 4111 E 37TH ST N
WICHITA, KS 67220

AD-SIZE: BOLD LISTING

CREDIT: VERY GOOD

LANGUAGE: ENGLISH

LOAD-DATE: December 31, 1998

LEVEL 1 - 4 OF 10 DOCUMENTS

Copyright 1998 Experian Information Solutions, Inc.
Experian Business Reports

Name: KOCH ENGINEERING CO INC

Address: 4111 E 37TH ST N
WICHITA, KS 67220-3203

Telephone: 316-832-5131

Experian File Number: V00486460

File Established: 1/1977

Contents:
Business Description: SEE BELOW
Payment Information: SEE BELOW
Public Records Information: SEE BELOW

****** BUSINESS DESCRIPTION ******

Industry: MISC FAB METAL PROD

SIC:

3499 FABRICATED METAL PRODUCTS, NEC

Officers:

F L. MARKEL, VICE PRES
DAVID H. KOCH, DIRECTOR
BRADLEY E. HADDOCK, SECRETARY

****** PAYMENT SUMMARY ******

Days Beyond Terms (DBT):
As of 9/7/1998: 1
Prediction for 11/5/1998: 1
Average DBT This Industry: 7
Average DBT All Industries: 9

Historical Payment Guide:
6-Month Account Range: $ 65,400 to $ 504,100
Current Balance: $ 480,400
Highest Credit Extended: $ 486,800 (Median: $ 1,500)
Payment Performance: PAYS SOONER THAN 50%
Payment Trend: IMPROVING

****** TRADE ******

****** TRADE PAYMENT EXPERIENCES ******

(TRADE LINES WITH AN '*' AFTER DATE ARE NEWLY REPORTED)

(1/26/1999)

FEDERAL BUREAU OF INVESTIGATION

Precedence: ROUTINE Date: 03/05/1999

To: HOUSTON Att.: SA [redacted]

From: Savannah ITC
Investigative Information Services Center (IISC)
Contact: [redacted]

Approved By: [redacted]

Drafted By: [redacted]

Case ID #: 209A-HO-45237

Title: [redacted]
SITC RECORD #133777

b6
b7C
b7E

Synopsis: To report results of request submitted to Savannah ITC.

Enclosures: IISC database printouts are maintained in the OO case file.

Details: **IISC DATABASE PRINTOUTS HAVE BEEN SENT TO THE REQUESTER AND WILL BE MAINTAINED AS PERMANENT FILE MATERIAL IN THE OO CASE FILE.**

Two copies of a reply form are being submitted with database printouts. It is requested that you record the accomplishments of this request on these forms, return one copy to the SITC, and maintain one copy as a serial in your case file.

Results of inquiries are set forth below.

[redacted]

b6
b7C

A printout shows a [redacted] is listed as resident of [redacted]

A comprehensive profile is furnished re name [redacted] This profile will include any property owned in this name. Some of the information contained in this profile may not be identical to the subject of this request.

[redacted]

209A-HO-45237-157

LEVEL 1 - GROUP 3 - 5 OF 7 US CO PROFILES

Copyright 1999 infoUSA Inc.
US Business Directory

KOCH INDUSTRIES INC
PO BOX 2256
WICHITA, KS 67201-2256 UNITED STATES
TEL: 316-828-5500 FAX: 316-832-5950
ABI-NO: 004609327

COUNTY: 20173 SEDGWICK

POPULATION: 250,000 - 499,999 EE

CARRIER-CODE: B088

PRI-SIC: 131101 OIL & GAS PRODUCERS

2ND-SIC: 291101 OIL REFINERS (MANUFACTURERS)
308902 PLASTICS & PLASTIC PRODUCTS (MFRS)
289905 CHEMICALS-MANUFACTURERS
355909 SPECIAL MACHINE-MANUFACTURERS

LOC-SALES: UNKNOWN LL

PAR-SALES: 1,000,000,000 PLUS KK

LOC-EMPLOYEES: 2700

PAR-EMPLOYEES: 13000

BUSINESS-ORG: FIRM

EXECUTIVES: CHARLES KOCH, CEO
CHARLES KOCH, CHAIRMAN
BILL R CAFFEY, EXEC VICE PRESIDENT
RICHARD H FINK, EXEC VICE PRESIDENT
DAVID H KOCH, EXEC VICE PRESIDENT
DEAN E WATSON, VICE PRESIDENT
PAUL R WHEELER, VICE PRESIDENT
BILL R CAFFEY, DIRECTOR
RICHARD H FINK, DIRECTOR

ADDRESS: 4111 E 37TH ST N
WICHITA, KS 67220

AD-SIZE: BOLD LISTING

CREDIT: VERY GOOD

LANGUAGE: ENGLISH

LOAD-DATE: January 19, 1999

LEVEL 1 - GROUP 3 - 6 OF 7 US CO PROFILES

<=1> Previous Step <=2> Hierarchy <=3> Exit

Copyright 1999 Reed Elsevier Inc. All rights reserved.
Published by National Register Publishing.
Directory of Corporate Affiliations - U.S. Private Company

Koch Industries, Incorporated
4111 E. 37th St. N.
Wichita, Kansas 67220 United States
Telephone: 316-828-5500
Fax: 316-828-5739

LENGTH: 451 words

DCA NUMBER: 25778-000
COMPANY TYPE: Parent; Private Company
INCORPORATION: Founded in 1942; Incorporated in Kansas
EMPLOYEES: 13,000

* * * * * * * * * * * * * * * * * * * FINANCIALS * * * * * * * * * * * * * * * * * * *
FISCAL YEAR-END: 12/31/95

* * * * * * * * * * * * * * * * * BUSINESS DESCRIPTION * * * * * * * * * * * * * * * *
Oil & Gas Producer; Crude Oil & Natural Gas Refining & Transportation by Pipeline

SIC:
2911 - Petroleum Refining
5171 - Petroleum Bulk Stations and Terminals
4613 - Refined Petroleum Pipelines
3089 - Plastics Products, Not Elsewhere Classified
4612 - Crude Petroleum Pipelines
1311 - Crude Petroleum and Natural Gas

* * * * * * * * * * * * * * * * * * * EXECUTIVES * * * * * * * * * * * * * * * * * * *
Charles G. Koch, Chairman of the Board & Chief Executive Officer
William W. Hanna, President & Chief Operating Officer
Lynn Markel, Chief Financial Officer
Don L. Cordes, Executive Vice President & Chief Legal Officer
David H. Koch, Executive Vice President-Chemical Tech. Group
F. Lynn Markel, Executive Vice President-Financial & Administrative
Chris C. McCampbell, Executive Vice President-Hydrocarbon Group
Joe W. Moeller, Executive Vice President-Supply, Trading & Transportation Group
Paul W. Brooks, Senior Vice President-Corporate & Mngmt. Devel.
Bill R. Caffey, Senior Vice President-Transportation & Opers. Services
John M. Ehlen, Senior Vice President-Refining & Engrng.
Richard H. Fink, Senior Vice President-Govt. & Public Affairs
C.J. Nelson, Senior Vice President-Financial Services Group
C.S. Nobles, Senior Vice President-Refining & Chemical Group
Kyle D. Vann, Senior Vice President-Supply, Trading & Transportation Group
Randy D. Balhorn, Vice President-Supply & Trading
M.B. Hall, Vice President-Info. Tech.
Shelby E. Odell, Vice President-Gas Liquids
John M. VanGelder, Vice President-Chemical Tech.

LEVEL 1 - GROUP 3 - 7 OF 7 US CO PROFILES

Copyright 1998 Hoover's Inc., Austin, TX
Hoover's Company Profile Database - American Private Enterprises

1998

Koch Industries, Inc.

4111 E. 37th St. North
Wichita, KS, 67220
United States

TELEPHONE: 316-828-5500
FAX: 316-828-5739

LENGTH: 550 words

EMPLOYEES: 15,600

FISCAL YEAR END: December 31

DESCRIPTION:

When it comes to successful, privately owned businesses, few doubt that Koch (pronounced "coke") is the real thing. Wichita, Kansas-based Koch Industries, 80% owned by brothers Charles and David Koch, is the nation's largest independent oil company and the second-largest private company in the US, after grain merchant Cargill. Koch is involved in virtually every aspect of the oil and gas industry -- refineries, pipelines, oil trading, and chemicals. Other lines of business include cattle ranching, animal feed, mining, and financial services. Koch also produces an extensive range of raw materials, including tennis court coatings and cement aggregates used in road and building construction.

Koch's two operations in Minnesota and Texas refine about 4% of the gasoline produced in the US. The company owns one of the largest pipeline systems, measuring more than 37,000 miles between Texas and Canada. Its agricultural business owns animal nutrition expert Purina Mills (#1 commercial animal feed producer in US); controls 450,000 acres of ranchland in Kansas, Montana, and Texas; and is one of the 10 largest calf producers in the US.

The family-run enterprise, enmeshed in legal action brought by estranged brothers William (an America's Cup winner) and Frederick, is working to boost company engineering services internationally in emerging markets such as China, Eastern Europe, India, and Russia.

EXECUTIVES:
Chairman and CEO: Charles G. Koch
President and COO: William W. Hanna
EVP Operations: Bill R. Caffey
EVP and Special Counsel: Donald L. Cordes
EVP: Richard H. Fink
EVP Chemical Technology: David H. Koch
EVP Finance and Administration and Treasurer: F. Lynn Markel
EVP International: Joe W. Moeller
SVP Capital Services: Paul W. Brooks

LEVEL 1 - 1 OF 26 STORIES

Copyright 1998 Information Access Company,
a Thomson Corporation Company
IAC (SM) PROMT (R)
Copyright 1998 World Wide Projects Inc.

WWP-Report on Mega Project Business Opportunities in the U.S. & Canada

December, 1998

SECTION: No. 12, Vol. 4; Pg. NA

IAC-ACC-NO: 53380882

LENGTH: 590 words

HEADLINE: NEW MEXICO: DESIGN AND CONSTRUCTION MANAGEMENT CONTRACT AWARD FOR PLANNED $ 295,000,000 HIGHWAY UPGRADE PROJECT, KOCH MATERIALS CO. WHICHITA, KS - Order #: 1221498.

THIS IS THE FULL TEXT

BODY:

PROJECT OVERVIEW: The local STATE HIGHWAY AND TRANSPORTATION DEPARTMENT is currently gearing-up to undertake a 120 mile-long highway upgrade project. In so doing, the DEPARTMENT recently awarded a contract to KOCH MATERIALS CO., a subsidiary of KOCH REFINING INC. which is part of KOCH INDUSTRIES INC. According to the terms of the award, KOCH's Performance Roads Division, will be responsible for converting the existing 2-lane motorway into a 4-lane highway. In so doing, KOCHwill be responsible for project design and construction management.And, the planned road must reportedly meet the equivalence of a pavement serviceability index rating of 3.0 or better during the project's 20-year warranty. The warranty also covers bridges, drainage and erosion control features for a 10-year period. As things currently stand, the first construction contract was expected to be awarded by October 1998. And, project completion is slated for the some time around the end of the year 2001. The cost of the planed undertaking has been pegged at $ 295,000,000. KOCH employs a total staff of about 13,000. The company operates as an oil and gas producer as well as being engaged in the refining of crude oil and natural gas and transportation by pipeline. KOCH MATERIALS has a total employment of some 400 involved in the production of asphalt and asphaltic paving mixtures. COPYRIGHT (Cr) by WWP Inc. 1998 The data contained in this report may not be reproduced, redistributed and/or put into an information retrieval system without the prior written permission of the publisher. KEYPROJECT CONTACTS:

Charles G. Koch, Chairman & CEO

William W. Hanna,President & COO

David H. Koch, Executive Vice-President (Chemical Technology

Group)

F. Lynn Markel, Executive Vice-President (Finance &

LEVEL 1 - 2 OF 26 STORIES

Copyright 1998 Information Access Company,
a Thomson Corporation Company
IAC (SM) Newsletter Database (TM)
Export Sales Prospector
ESP-Report on Mega Project Business Opportunities in the U.S. & Canada

April 1, 1998

SECTION: No. 4, Vol. 4

LENGTH: 476 words

HEADLINE: USA/SITE TO BE DETERMINED: CONSTRUCTION PLANS FOR PROPOSED $20,000,000 TO $30,000,000 WET CHEMICALS PLANT COULD LEAD TO THE BUILDING OF A NUMBER OF SIMILAR UNITS, KOCH SPECIALTY CHEMICALS HOUSTON, TX - Order #: 0422698

BODY:

PROJECT OVERVIEW: The projected increase in demand for ultrapure wet chemicals coming from the semiconductor industry has prompted Texas-based KOCH SPECIALTY CHEMICALS, a subsidiary of KOCH INDUSTRIES, to undertake the construction of a new chemicals plant somewhere in the U.S. The chemicals in question will be needed in order to enable the manufacture of the next generation of smaller and faster components.

As things currently stand, no plant site has yet been decided upon however, industry sources are of the opinion that it is likely to be built in Texas. In any case, the new factory's production output will consist of isopropyl alcohol, hydrofluoric acid, hydrochloric acid and ammonium hydroxide. The planned product purity levels are expected to range between on part per billion to one part per trillion.

The cost to build the wet chemicals factory is expected to be in the vicinity of $ 20,000,000 to $ 30,000,000. And, operational start-up is slated for December 1998. In addition, the company is planning to begin building a new R&D center by June of 1998. This facility, of undisclosed cost, is to be sited in Houston, TX.

KOCH INDUSTRIES employs a total staff of about 11,000. The company is engaged in the production of oil and gas, the refining of crude oil and natural gas as well as the production of chemicals. It is also active as a pipeline operator.

COPYRIGHT (Cr) by WWP Inc. 1998 The data contained in this report many not be reproduced, redistributed and/or put into an information retrieval system without the prior written permission of the publisher.

KEY PROJECT CONTACTS: .TB Charles G. Koch, Chairman & CEO William W. Hanna, President & COO David H. Koch, Executive Vice-President (Chemical Technology Group) F. Lynn Markel, Executive Vice-President (Finance & Administration) Joseph W. Moeller, Executive Vice-President (International) Bill R. Caffey, Sr. Vice-President (Operations) Cyrus Nobles, Sr. Vice-President (Chemicals) Shelby E. Odell, Vice-President (Gas Liquids) John M. Van Gelder, Vice-President (Chemical Technology) Corliss Nelson, Vice-President (International) Randall Balhorn, Vice-President (Trading) D.E. Watson, Vice-President (Agriculture) KOCH INDUSTRIES INC. - Head Office:

(1/26/1998)

FEDERAL BUREAU OF INVESTIGATION

Precedence: ROUTINE Date: 03/08/1999

To: HOUSTON Att.: SA [redacted]
CORPUS CHRISTI RA

From: Savannah ITC
Investigative Information Services Center (IISC)
Contact: [redacted]

b6
b7C
b7E

Approved By: [redacted]

Drafted By: [redacted]

Case ID #: 249A-HO-45237

Title: [redacted]
SITC RECORD #133779

Synopsis: To report results of request submitted to Savannah ITC.

Enclosures: IISC database printouts are maintained in the OO case file.

Details: IISC DATABASE PRINTOUTS HAVE BEEN SENT TO THE REQUESTER AND WILL BE MAINTAINED AS PERMANENT FILE MATERIAL IN THE OO CASE FILE.

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Results of inquiries are set forth below.

[redacted]

b6
b7C

Cite lists are furnished showing property owned throughout US in names [redacted]

Printouts are furnished re corporate/business information from various states associated with above names.

D 249A-HO-45237-159

[redacted]

Name: KOCH, DAVID H
Date of Birth: 05/03/1940

[redacted]

[redacted]

b6
b7C

Name: KOCH, DAVID H
Social Security# :511-40-5094
Date of Birth: 03/40

870 UNITED NATIONS PLZ APT 37E, NEW YORK, NY 10017

[redacted]

Name: KOCH, DAVID H
Social Security# :511-40-5094

[redacted]

Tax ID: 048048422
Duration: 01/10/2089
Annual Rep. Status: A/R NOTICE HAS BEEN MAILED TO THE CORPORATION
Tax Closing Month: DECEMBER
Annual Report Due: 04/15/1999
Forfeiture Date: 07/15/1999

Stock Information

Issued: 19,529,296.00
Description: SEE DOCUMENT

Name:
Address:

President:
Address:

Previous Address:

Treasurer:
Address:

Secretary:
Address:

Director:
Address:

Director:
Address:

Previous Address:

b6
b7C

Stockholder: MARSHALL PETROLEUM

Stockholder: DAVID H KOCH

Stockholder:
Previous Status: N/A - STATUS PENDING EXAMINATION OF A/R
Previous Status: INACTIVE - CORPORATION IS DELINQUENT
Previous Status: ACTIVE - IN GOOD STANDING
Previous Status: N/A - STATUS PENDING EXAMINATION OF A/R
Previous Status: ACTIVE - IN GOOD STANDING
Previous Status: N/A - STATUS PENDING EXAMINATION OF A/R
Previous Status: ACTIVE - IN GOOD STANDING

Prev. Company Name: ROCK ISLAND OIL & REFINING CO., INC.

Prev. Company Name: WOOD RIVER OIL & REFINING COMPANY, INC.

Prev. Corp. Addr.: C/O
4111 E 37TH ST N
WICHITA, KS 67220

Prev. Corp. Addr.: PO BOX 2256
WICHITA, KS 67201-2256

Description: 1,000 SH C @ $1.

Name: THE CORPORATION COMPANY, INC.
Address: 515 S KANSAS AVE
TOPEKA, KS 66603

President:
Address:

Treasurer:
Address:

Secretary:
Address:

b6
b7C

Director:
Address:

Director:
Address:

Director:
Address:

Stockholder:

Stockholder: DAVID KOCH

Stockholder:
Previous Status: N/A - STATUS PENDING EXAMINATION OF A/R
Previous Status: ACTIVE - IN GOOD STANDING
Previous Status: N/A - CORPORATION IS PENDING

Prev. Corp. Addr.: C/O THE CORPORATION COMPANY, INC.
515 S KANSAS AVE
TOPEKA, KS 66603-3415

Prev. Corp. Addr.: C/O THE CORPORATION COMPANY, INC.
515 S KANSAS AVE
TOPEKA, KS 66603

- - - -

LEVEL 1 - GROUP 3 - 5 OF 13 US CO PROFILES

Copyright 1999 infoUSA Inc.
US Business Directory

KOCH INDUSTRIES INC
PO BOX 2256
WICHITA, KS 67201-2256 UNITED STATES
TEL: 316-828-5500 FAX: 316-832-5950
ABI-NO: 004609327

COUNTY: 20173 SEDGWICK

POPULATION: 250,000 - 499,999 EE

CARRIER-CODE: B088

PRI-SIC: 131101 OIL & GAS PRODUCERS

2ND-SIC: 291101 OIL REFINERS (MANUFACTURERS)
308902 PLASTICS & PLASTIC PRODUCTS (MFRS)
289905 CHEMICALS-MANUFACTURERS
355909 SPECIAL MACHINE-MANUFACTURERS

LOC-SALES: UNKNOWN LL

PAR-SALES: 1,000,000,000 PLUS KK

LOC-EMPLOYEES: 2700

PAR-EMPLOYEES: 13000

BUSINESS-ORG: FIRM

EXECUTIVES: CHARLES KOCH, CEO
CHARLES KOCH, CHAIRMAN
BILL R CAFFEY, EXEC VICE PRESIDENT
RICHARD H FINK, EXEC VICE PRESIDENT
DAVID H KOCH, EXEC VICE PRESIDENT
DEAN E WATSON, VICE PRESIDENT
PAUL R WHEELER, VICE PRESIDENT
BILL R CAFFEY, DIRECTOR
RICHARD H FINK, DIRECTOR

ADDRESS: 4111 E 37TH ST N
WICHITA, KS 67220

AD-SIZE: BOLD LISTING

CREDIT: VERY GOOD

LANGUAGE: ENGLISH

LOAD-DATE: January 19, 1999

LEVEL 1 - 7 OF 9 DOCUMENTS

*** THIS DATA IS FOR INFORMATION PURPOSES ONLY. CERTIFICATION CAN ONLY BE OBTAINED THROUGH THE OFFICE OF THE UTAH SECRETARY OF STATE ***

UTAH SECRETARY OF STATE, CORPORATE RECORD

Name: KOCH INDUSTRIES, INC.

Officer Address: 4111 E 37TH ST N
WICHITA, KS 67220

Type: CORPORATION (PROFIT)

Status: GOOD STANDING

Filing Date: 7/25/1952

State of Incorporation: KANSAS

Registered Agent: C T CORPORATION SYSTEM

Registered Office: 50 W BROADWAY 8TH FLOOR
SALT LAKE CITY, UT 84101-2006

Doing Business As: KOCH HYDROCARBON COMPANY

Number: 28107

Annual Report:
Report Filed: 6/28/1996

Stock:
Type of Stock: COMMON
Authorized Quantity: 13281250
Voting Right: NO
Convert Common Stock: NO

Type of Stock: PREFERRED
Authorized Quantity: 1000
Voting Right: NO

Officers/Directors/Partners/Members:

ALLAN H. CALDWELL
SECRETARY
4111 E 37TH ST N
WICHITA, KS 67220

CHARLES KOCH
DIRECTOR
4111 E 37TH ST N
WICHITA, KS 67220

DAVID H. KOCH
VICE PRESIDENT
161 E 42ND ST 31ST FL

LEVEL 1 - GROUP 3 - 4 OF 13 US CO PROFILES

Copyright 1999 Hoover's Inc., Austin, Tx Hoover's Company Capsule Database - American Private Companies

1999

Koch Industries, Inc.

HOOVER-NO: 40267

4111 E. 37th St. North
Wichita KS 67220

TELEPHONE: 316-828-5500
FAX: 316-828-5739
EMAIL: http://www.kochind.com

LENGTH: 164 words

EMPLOYEES: 15,600
ANNUAL EMPLOYEE GROWTH: 20.0%

FISCAL YEAR END: December

EXECUTIVES:
CHAIRMAN AND CEO: Charles G. Koch
EVP FINANCE AND ADMINISTRATION AND TREASURER: F. Lynn Markel
VP HUMAN RESOURCES: Paul Wheeler
PRESIDENT AND COO: William W. Hanna
EVP OPERATIONS: Bill R. Caffey

SALES:
1997 SALES($mil.)- $36,200.0
1YR SALESGROWTH- 20.7%

INCOME-STATEMENT:
1997 NET INC. ($mil.)- $157.1
1YR NET INC. GROWTH- (64.2%)

DESCRIPTION:
Koch Industries, 80%-owned by brothers Charles and David Koch, is the second-largest private US company (after grain merchant Cargill). It is the nation's largest independent oil company and is involved in practically every aspect of the oil and gas industry, including exploration, production, trading, transportation, and chemical technology. Koch also produces commercial animal feed through its Purina Mills unit; is one of the top 10 calf producers in the US, with cattle ranches in Kansas, Montana, and Texas; and provides mineral and financial services. The family-run company supplies paving and waterproofing materials used in road and building construction.

KEY-COMPETITORS:
Ashland
Cargill
King Ranch

LEVEL 1 - GROUP 3 - 6 OF 13 US CO PROFILES

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IAC (SM) Company Intelligence (R) -- U.S.

Koch Industries, Inc.
Variant(s): Koch Industries; Predicasts Name

PO Box 2256
Wichita, KS 67201
United States TELEPHONE: 316 828-5500 FAX: (316)828-5739

June 19, 1997

LENGTH: 374 words

YEAR FOUNDED: 1940

EMPLOYEES: 13,000 (SOURCE: Corporate Home Page)
DESIGNATION: Exporter, Importer, Private Company, Headquarters Location

PRIMARY SIC CODE:
1311 Crude Petroleum And Natural Gas
SECONDARY SIC CODE:
4612 Crude Petroleum Pipe Lines

DESCRIPTION:
Mining: Petroleum and natural gas. Transportation: Crude petroleum pipelines.

REVENUE: $30,000,000,000
TYPE: SALES
SOURCE: Corporate Home Page
FISCAL YEAR END: December 31, 1996

EXECUTIVES:
CHIEF EXECUTIVE OFFICER:
William W. Hanna; President and Chief Operating Officer
CHIEF FINANCIAL OFFICER:
F. Lynn Markel; Executive Vice President, Finance
PERSONNEL DIRECTOR:
Paul Wheeler; Director of Human Resources

LOCATION: 4111 East 37th St., N, Wichita, KS 67220

NUMBER OF CITATIONS: 10
LAST CITATION DATE: July 6, 1998

Betting against God.(Enron Corp., Koch Industries, Utilicorp Unite now sell weather hedge instruments)(Brief Article)
Forbes v162 p108(1) July 6 '98

Zero is the verdict in $2 billion Koch family feud. (jury decides William Koch is owed nothing by his brothers Charles and David)
The New York Times v147 pB1(N) pD1(L) June 20 '98

LEVEL 1 - GROUP 3 - 13 OF 13 US CO PROFILES

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1998

Koch Industries, Inc.

4111 E. 37th St. North
Wichita, KS, 67220
United States

TELEPHONE: 316-828-5500
FAX: 316-828-5739

LENGTH: 550 words

EMPLOYEES: 15,600

FISCAL YEAR END: December 31

DESCRIPTION:

When it comes to successful, privately owned businesses, few doubt that Koch (pronounced "coke") is the real thing. Wichita, Kansas-based Koch Industries, 80% owned by brothers Charles and David Koch, is the nation's largest independent oil company and the second-largest private company in the US, after grain merchant Cargill. Koch is involved in virtually every aspect of the oil and gas industry -- refineries, pipelines, oil trading, and chemicals. Other lines of business include cattle ranching, animal feed, mining, and financial services. Koch also produces an extensive range of raw materials, including tennis court coatings and cement aggregates used in road and building construction.

Koch's two operations in Minnesota and Texas refine about 4% of the gasoline produced in the US. The company owns one of the largest pipeline systems, measuring more than 37,000 miles between Texas and Canada. Its agricultural business owns animal nutrition expert Purina Mills (#1 commercial animal feed producer in US); controls 450,000 acres of ranchland in Kansas, Montana, and Texas; and is one of the 10 largest calf producers in the US.

The family-run enterprise, enmeshed in legal action brought by estranged brothers William (an America's Cup winner) and Frederick, is working to boost company engineering services internationally in emerging markets such as China, Eastern Europe, India, and Russia.

EXECUTIVES:
Chairman and CEO: Charles G. Koch
President and COO: William W. Hanna
EVP Operations: Bill R. Caffey
EVP and Special Counsel: Donald L. Cordes
EVP: Richard H. Fink
EVP Chemical Technology: David H. Koch
EVP Finance and Administration and Treasurer: F. Lynn Markel
EVP International: Joe W. Moeller
SVP Capital Services: Paul W. Brooks